



**2017 National Exclusive Agent Conference**

**September 11-12, Las Vegas**

**Speaker Bio: Mike Stroman**

Mr. Stroman has over 37 years of experience in the insurance industry. Currently serving as an industry consultant with Stroman Consulting Group, he assists insurance companies and agents, and their attorneys, accountants and other industry advisors, with Agency Management, Merger & Acquisition, Standard of Care, and other technical assistance, as well as serving as an Expert Witness for complex litigation relating to Insurance Distribution.

Mr. Stroman has assisted numerous clients with transaction advisory services, assisting with the identification of merger & acquisition candidates, the structuring of transactions, valuation, and general insurance company and agency consultation. Mr. Stroman also designs and consults with insurance companies and agencies regarding marketing programs and sales force management.

Mr. Stroman began his insurance industry career as an underwriter for an insurance carrier, and then served as an officer and executive responsible for production, marketing, acquisitions, and administrative functions for an agency providing services from Wholesale Brokerage to Benefits Sales. As Executive Vice President, he was directly responsible for one Acquisition and six start-up companies. In 1996, Mr. Stroman founded Millennium Insurance Agency, Inc., serving as its President, and growing the firm to a \$1.3 million revenue stream before selling the agency to Dean & Draper Insurance Agency, LP in 2004.

Mr. Stroman has been an active participant in the Texas and Houston Association of Insurance Agents since 1983, serving as President, on the Board of Directors, and as Chairman or Co-Chair of numerous committees of the Houston Association. He also is active at St Lukes United Methodist Church, serving as Chairman of the Executive Committee and Board of Stewards in 2015, and numerous other committees. He earned a Bachelor of Arts in Managerial Studies from Rice University in 1980, has been married to Bonnie since 1980 and has three children, one son-in-law, one daughter-in-law and one granddaughter.