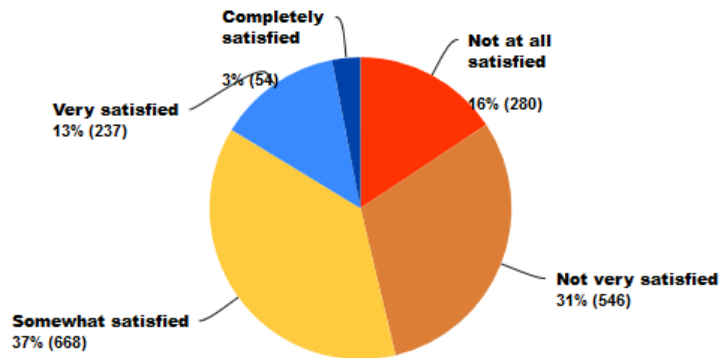


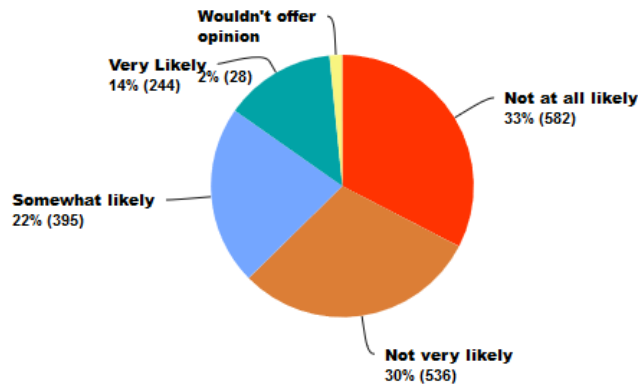
As an agency owner, how satisfied are you with your relationship with Allstate?

Answered: 1,785 Skipped: 7



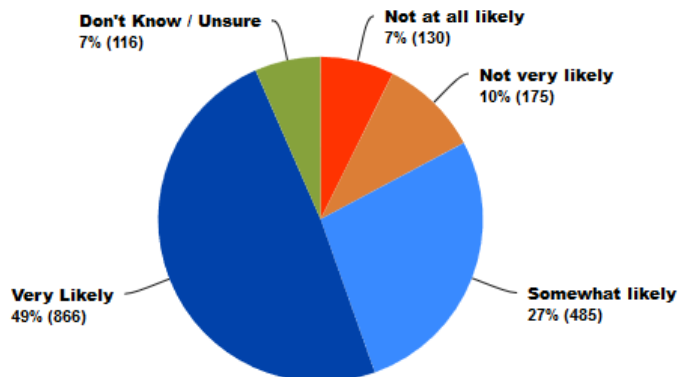
Would you be willing to refer a friend or relative to Allstate to become an agency owner?

Answered: 1,785 Skipped: 7



If you plan to continue your career as an insurance agent, how likely is it that you will remain with Allstate?

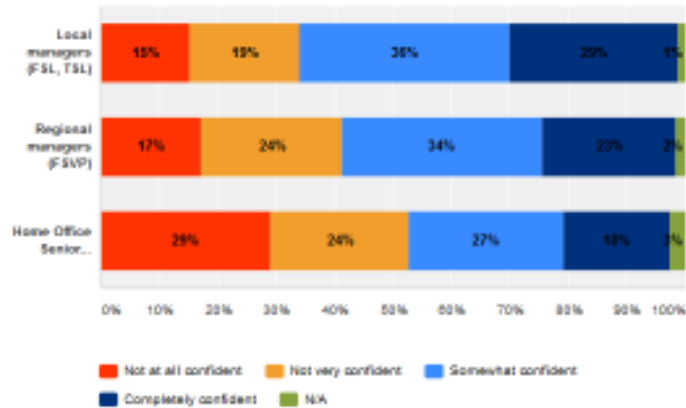
Answered: 1,772 Skipped: 20



Management and Feedback

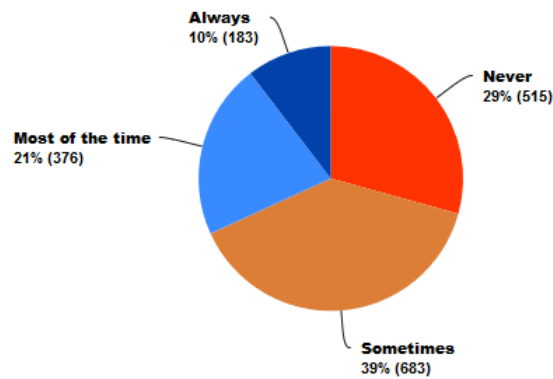
How confident are you that Allstate management conducts business ethically and with integrity?

Answered: 1,762 Skipped: 10



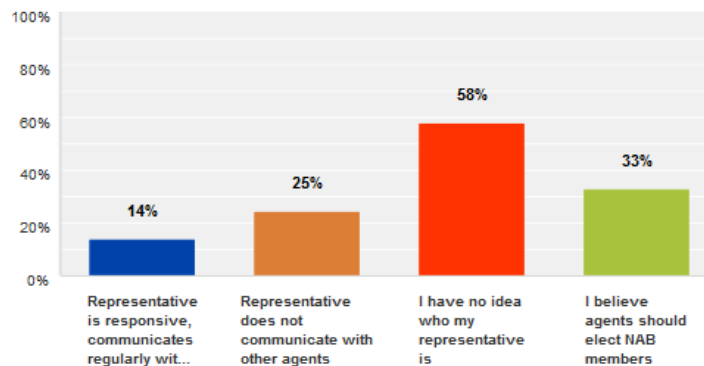
I am able to express concerns/opinions and provide feedback to Allstate without fear of reprisal...

Answered: 1,757 Skipped: 35



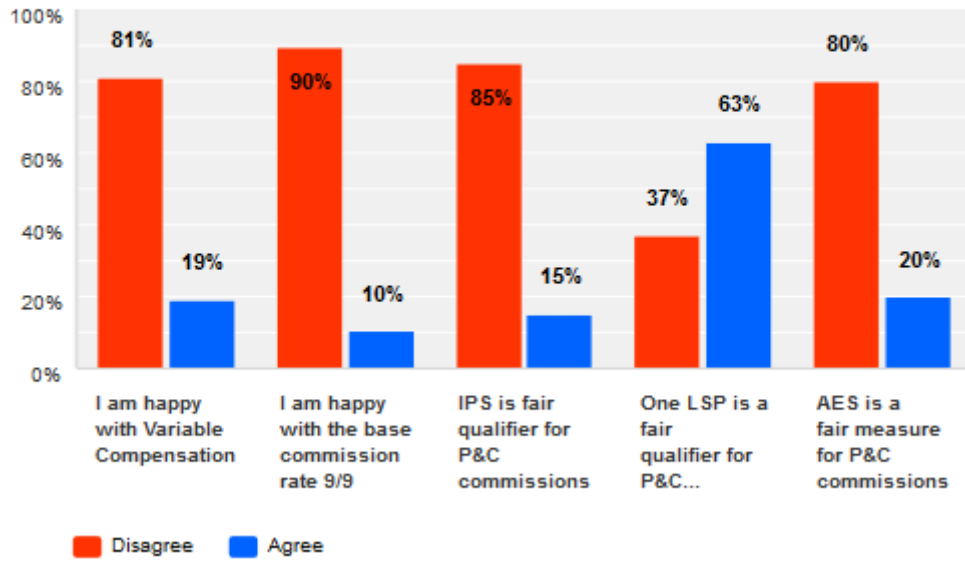
How satisfied are you that members of the NAB and AEC represent your concerns? (select all that apply)

Answered: 1,758 Skipped: 34



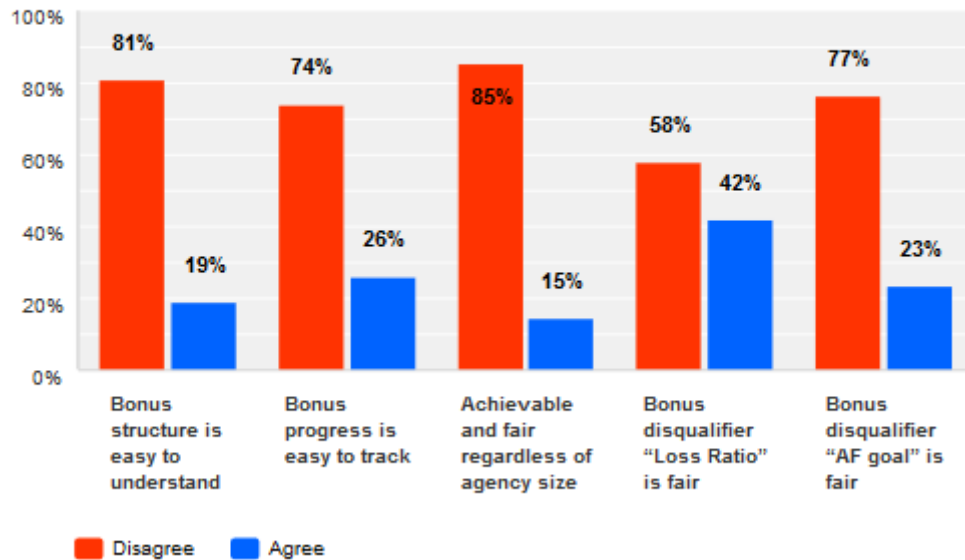
Variable Compensation

Answered: 1,735 Skipped: 57



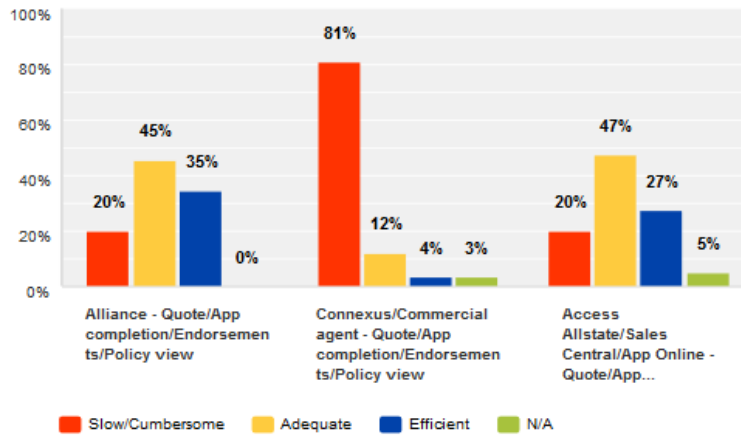
Bonus

Answered: 1,736 Skipped: 56



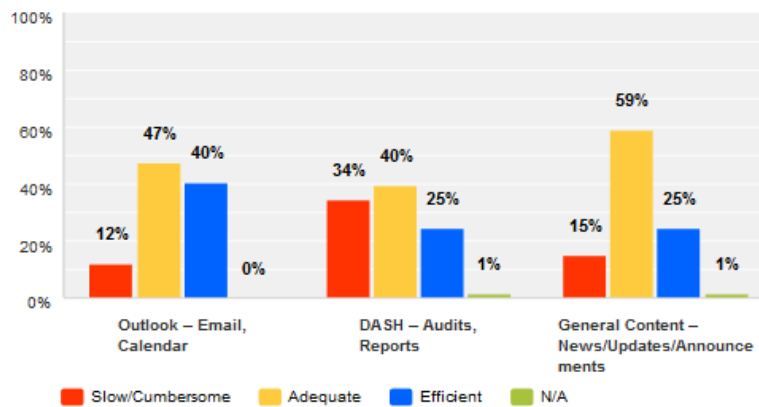
Please rate the following processes:

Answered: 1,707 Skipped: 85



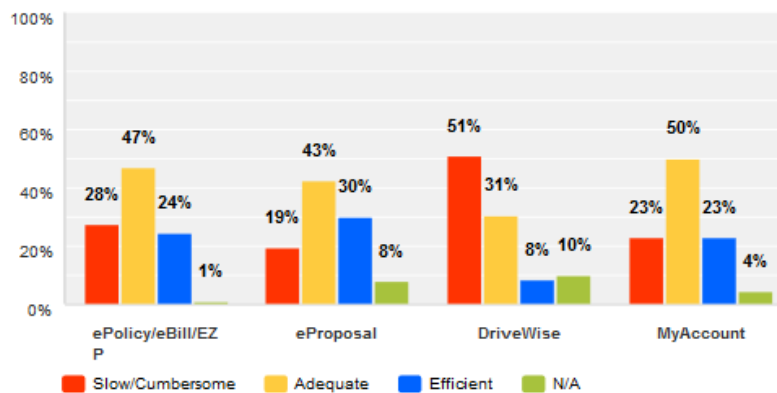
Please rate the following Gateway technologies:

Answered: 1,699 Skipped: 93



Please rate the following customer-facing technologies:

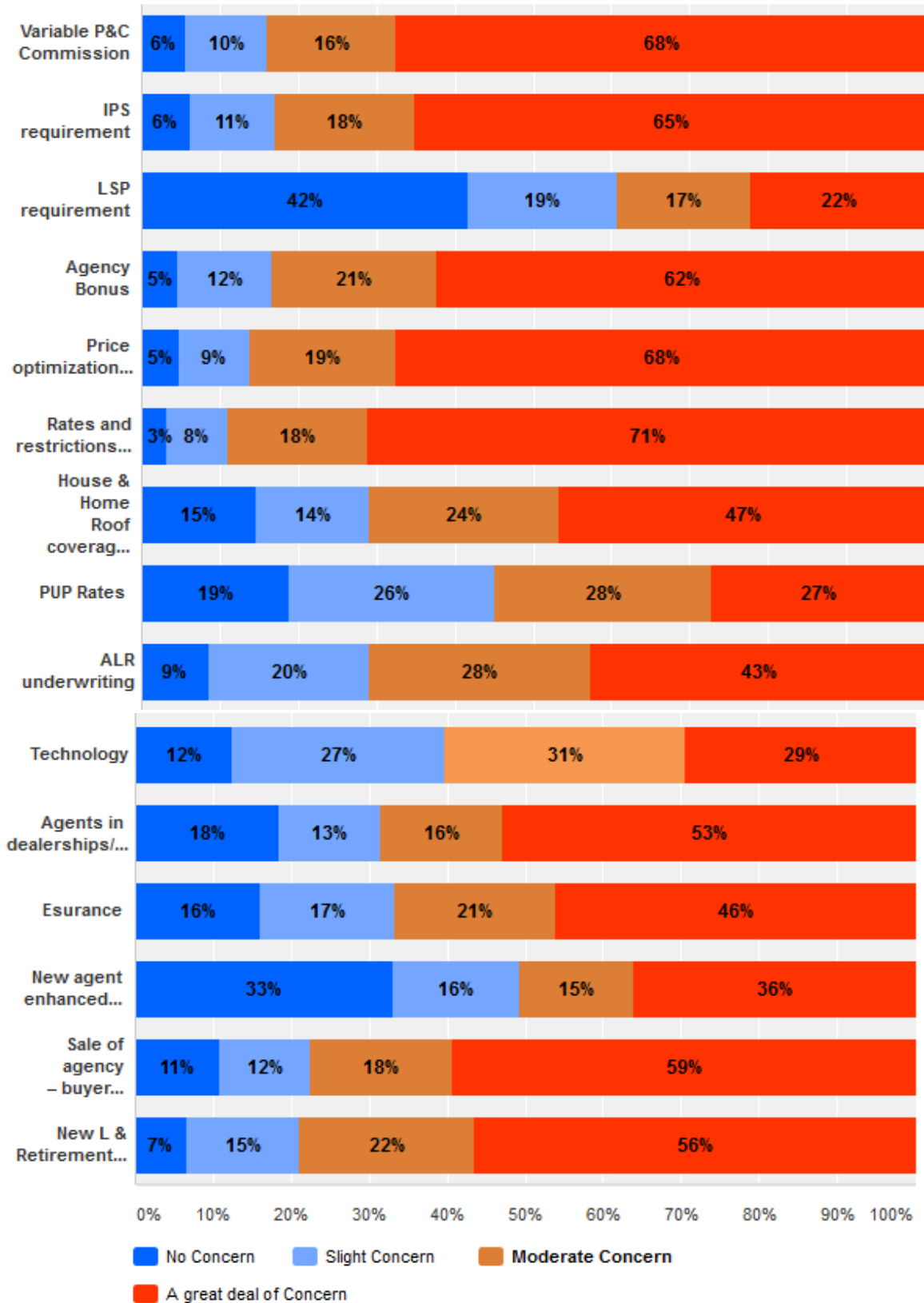
Answered: 1,703 Skipped: 89



General Concerns

Please rank your level of concern with the following issues:

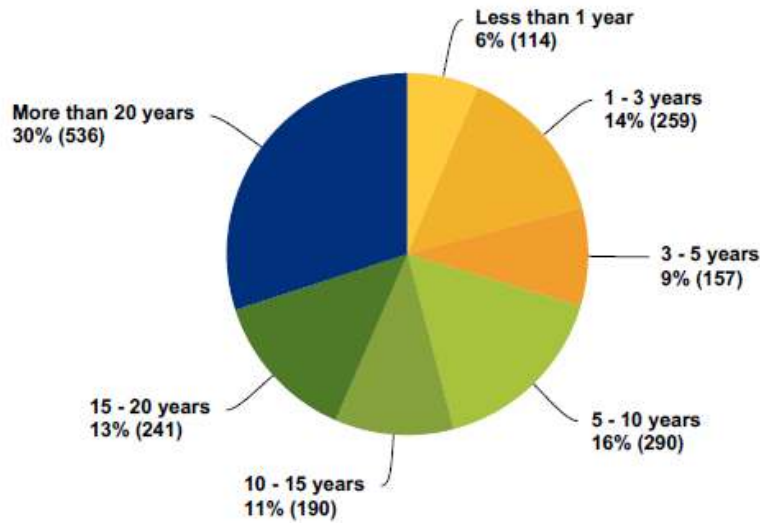
Answered: 1,679 Skipped: 113



Demographics

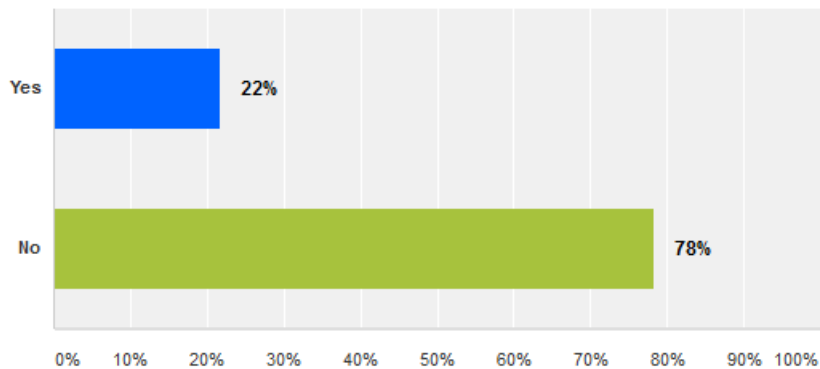
Q1 How many years have you been an Allstate Agent

Answered: 1,787 Skipped: 5



Are you currently a NAPAA member?

Answered: 1,573 Skipped: 219



Total Allstate EA agent population: 10,358

Total number of agents surveyed: 8,863

(duplicates removed for agents with more than one location)

Responses: 1,792