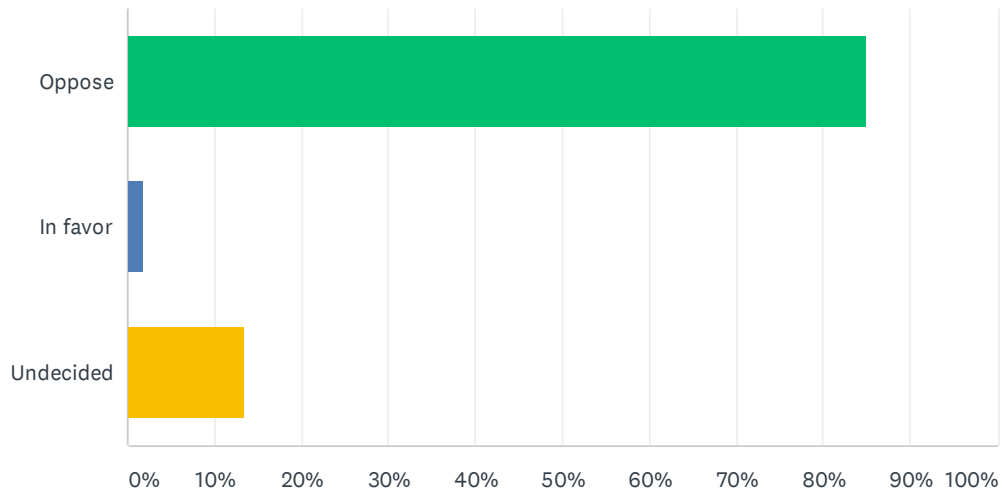


# Q1 As an existing agent how do you feel about the Integrated Service program being developed by Allstate?

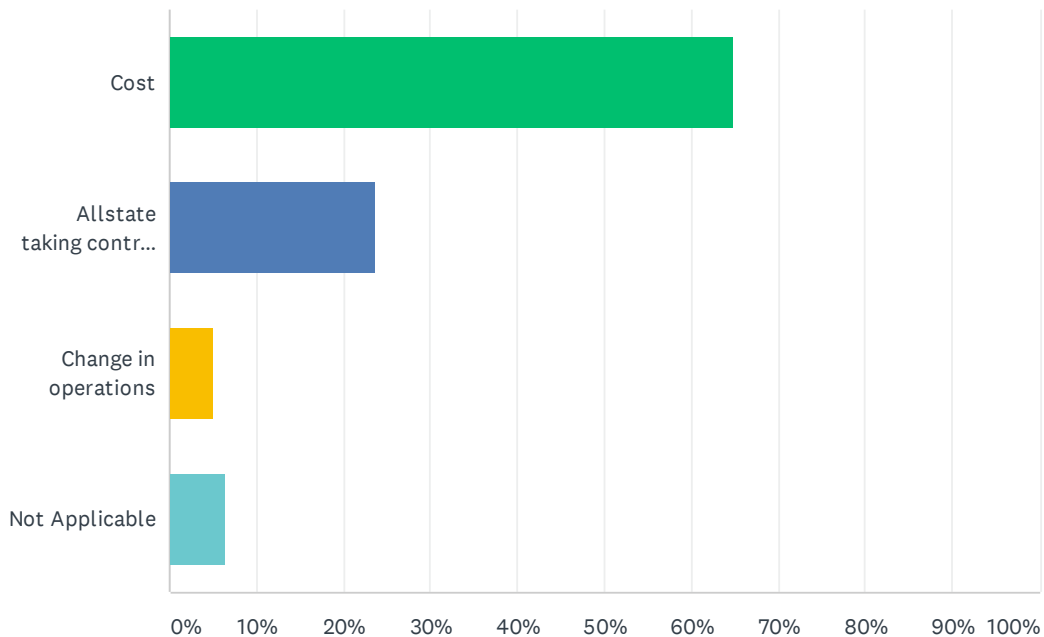
Answered: 4,122 Skipped: 0



ANSWER CHOICES		RESPONSES	
Oppose		84.84%	3,497
In favor		1.87%	77
Undecided		13.29%	548
TOTAL	TOTAL		4,122

## Q2 If you oppose the program, why?

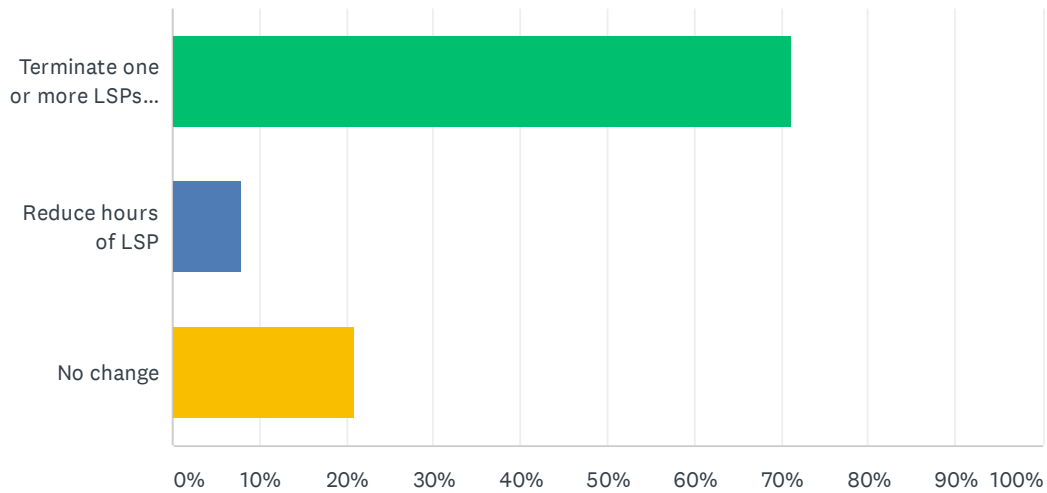
Answered: 4,122 Skipped: 0



ANSWER CHOICES	RESPONSES	
Cost	64.77%	2,670
Allstate taking control	23.63%	974
Change in operations	5.09%	210
Not Applicable	6.50%	268
<b>TOTAL</b>		<b>4,122</b>

### Q3 If you plan to implement the program, how will this affect your agency staff?

Answered: 4,122 Skipped: 0



ANSWER CHOICES	RESPONSES	
Terminate one or more LSPs	71.11%	2,931
Reduce hours of LSP	7.98%	329
No change	20.91%	862
TOTAL		4,122